## SMALL BUSINESS PROGRAM



# Small businesses, big smiles

Growing a business is complex — but choosing a benefits solution really shouldn't be. Whether you're updating an existing plan or adding dental benefits for the first time, Delta Dental has a variety of Small Business Program plans specifically designed to fit your needs — all with top-notch service for your business and employees.

#### Plans to fit your business

Your dental plan should reflect your small business needs and values. Delta Dental offers a full spectrum of choices — from voluntary plans with economic benefits to 100% employer-paid plans with wide coverage for businesses with 2–99 eligible employees.<sup>1</sup> Our plans deliver:

Rates that reflect the true cost of the plan, with no hidden fees or setup charges, thanks to an expert support team of underwriters and actuaries

Flexible plan options, so you can tailor your plan to your unique business Attractive benefits and features, like implants and toothcolored fillings, that could help your clients gain and retain talent



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## Service to make everyone smile

You're someone who relies on Delta Dental for the quality of our service, the same way your employees rely on you for quality benefits. In addition to offering valuable dental coverage at affordable rates, we pride ourselves on delivering an excellent customer experience. Here's how:

We treat every client like our only client, earning us a **97% client satisfaction**<sup>2</sup> rating.

We make plan management **smart and simple** with our dedicated thirdparty administrators (TPA). Think of our TPAs as a team of experts who specialize in servicing Delta Dental plans.

We support your employees with knowledgeable customer service representatives and quick, accurate claims processing.

# Want to learn more about Delta Dental's Small Business Program?

If so, contact your broker today or visit deltadentalins.com/about/contact to locate a general agent near you.

<sup>1</sup> Limitations and exclusions may apply. See plan documents for details.

<sup>2</sup> Based on client survey responses published in Delta Dental 2018 Annual Report, August 2019

Our Delta Dental enterprise includes these companies in these states: Delta Dental of California – CA, Delta Dental of the District of Columbia – DC, Delta Dental of Pennsylvania – PA & MD, Delta Dental of West Virginia, Inc. – WV, Delta Dental of Delaware, Inc. – DE, Delta Dental of New York, Inc. – NY, Delta Dental Insurance Company – AL, DC, FL, GA, LA, MS, MT, NV, TX and UT.